

## Information Update – IPTC 2023-2024 Insurance Renewals

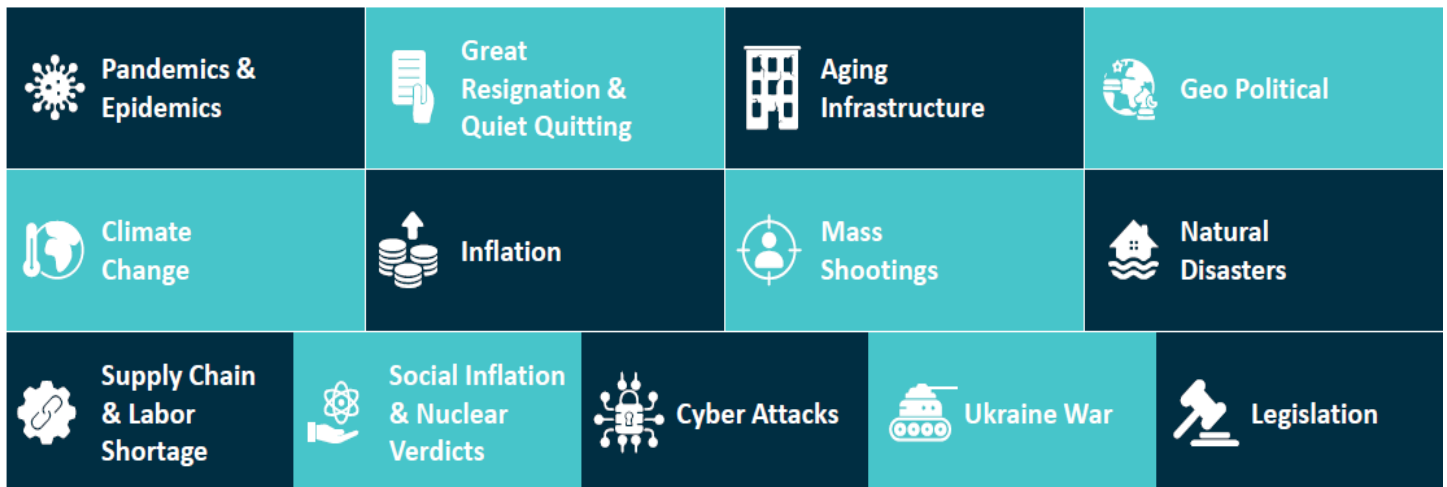
**To:** Chair and Board of Directors  
**Through:** President/CEO Inez P. Evans  
**From:** Director of Risk & Safety Brian Clem  
**Date:** January 12, 2023

### BACKGROUND:

#### Aon Insurance Broker Services

The combination of inflating building values at 1501 W Washington/9503 E 33rd St as well as additional busses added to the schedule was an increase of 21.49%. The increase in Total Insured Values (TVI) in tandem with market premium increases of 9.24% totaled the overall percent change from 2022 to 2023 to 30.73%. The total renewal cost in 2022-2023 was (\$1,061,215) compared to 2023-2024 at (\$1,386,977).

The current marketplace continues to harden due to a myriad of factors. Positive rate increases are being driven by carriers paying out claims due to above-average annual loss histories for the past couple of years. Inflation and continued supply chain issues have brought to light valuation dilemmas across the board, leading to property markets bumping building/equipment values or defaulting to carriers’ restrictive language (margin clauses, coinsurance, etc.). Reinsurance is also causing havoc for carriers as higher attachment points, lack of capacity, increased demand, and the anticipated doom of 1/1 treaty renewals have caused their prices to surge. Although not directly impacted, clients ultimately feel a trickledown effect of what was/is occurring in the reinsurance market as the carriers cannot absorb the adjustment completely alone. These factors have all been exacerbated by the devastating effects of hurricane Ian. Although most of the direct damage occurred in Florida and Southeast, almost every carrier and reinsurer experienced some sort of negative impact on their books. Below is a graphic for factors that are driving the current markets.



The next page list a year-to-year breakdown of lines of coverage and cost compared to previous years.

# Premium/Fee Summary

Coverage	January 1, 2021-22	January 1, 2022-23	January 1, 2023-24	% Change
<b>Property</b>	<b>Layered Tower Program</b>	<b>Layered Tower Program</b>	<b>Layered Tower Program</b>	
Total Insured Values	\$ 264,396,228	\$ 289,036,653	\$ 351,139,477	21.49%
Property Rate	\$ 0.2281	\$ 0.2417	\$ 0.2847	17.80%
CNA premium				
Great American premium	\$ 354,358	\$ 405,512	\$ 522,855	28.94%
<i>rate per \$100 of value</i>	\$ 0.1340	\$ 0.1403	\$ 0.1489	6.13%
RSUI premium	\$ 71,136	\$ 72,839	\$ 69,955	-3.96%
Homeland premium	\$ 104,296	\$ 83,750	\$ 99,546	18.86%
Hallmark premium	\$ 31,123	\$ 36,000	\$ 44,000	22.22%
Mitsui premium	\$ 42,178	\$ 58,967	\$ 83,967	42.40%
Scottsdale premium		\$ 41,500	\$ 75,289	81.42%
Markel premium			\$ 104,119	
<b>Total Premium w/o TRIA</b>	\$ 603,091	\$ 698,568	\$ 999,731	43.11%
TRIA Premium (Optional)	Declined	Declined	Declined	
Estimated Taxes/Fees		\$ 4,544	\$ 9,355	
<b>Total Premium</b>	<b>\$ 603,091</b>	<b>\$ 703,112</b>	<b>\$ 1,009,086</b>	<b>43.52%</b>
<b>Retained Limits Liability w/ Sexual Abuse Coverage</b>	<b>Munich</b>	<b>Munich</b>	<b>Munich</b>	
Premium	\$ 248,300	\$ 275,000	\$ 302,000	9.82%
Surplus Lines Tax	\$ 6,208	\$ 6,875	\$ 7,550	9.82%
<b>Total Premium w/o TRIA</b>	<b>\$ 254,508</b>	<b>\$ 281,875</b>	<b>\$ 309,550</b>	<b>9.82%</b>
<b>Crime</b>	<b>AIG</b>	<b>AIG</b>	<b>AIG</b>	
Premium	\$ 5,577	\$ 5,594	\$ 5,594	0.00%
<b>Fiduciary</b>	<b>Travelers</b>	<b>Travelers</b>	<b>Travelers</b>	
Premium	\$7,263	\$ 8,004	\$ 7,890	-1.42%
<b>Public Officials - D&amp;O/EPL</b>	<b>RSUI</b>	<b>RSUI</b>	<b>RSUI</b>	
Premium	\$ 42,750	\$ 46,940	\$ 42,440	-8.95%
<b>Management Liability Premium</b>	<b>\$ 55,590</b>	<b>\$ 60,538</b>	<b>\$ 55,924</b>	<b>-7.13%</b>
<b>Cyber</b>	<b>Coaltion</b>	<b>Coaltion</b>	<b>Coaltion</b>	
Premium	\$ 14,330	\$ 15,690	\$ 12,417	-22.86%
<b>Total Premium w/o TRIA</b>	<b>\$ 927,519</b>	<b>\$ 1,061,215</b>	<b>\$ 1,386,977</b>	<b>30.73%</b>

**End of Report**